



**MY BUILD
PARTNER
WIZARD
STATE GUIDE**

ORANGE BURSTTM
S O L A R

HOME OF THE SONORA HOT DOG.

ONE OF ONLY 2 STATES WHO DOESN'T OBSERVE DAYLIGHT SAVINGS TIME.

THERE ARE 22 NATIONAL PARKS AND MOMUMENTS.

ARIZONA

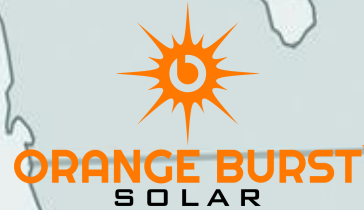
SPRING TRAINING HEAVEN!

HOME OF THE GRAND CANYON.

KILLER WINE COUNTRY!

HOME TO 75+ LICENSED CRAFT BREWERIES (AND GROWING).

SUNRUN/TITAN



Map courtesy National Geographic Education. National Geographic does not review or endorse content added to this background by others.

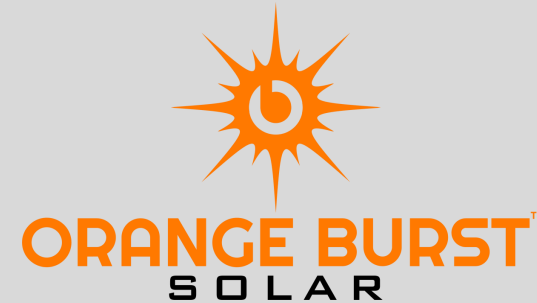
ARIZONA

SUNRUN/TITAN

Open Utilities

APS

- Name on bill needs to match the name on the title
- Full utility bill (no older than 6 months with customer name, service address, account #, meter #, rate schedule, and usage)
- Contract (signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit scheduled
 - 6 pictures in lieu of site audit (exclusive for Titan only)
- NEM needs to be signed by the utility bill holder
- Title proof if needed.



APS (Titan-specific)

- In lieu of a customer application for APS, APS will be sending h/o's an authorization form via email approving Titan as their installer. This will have to be signed for us to submit the application for approval.
- Systems Over 10 kW DC - we will need the customer's peak demand. This can be obtained from the customer's APS account online.
- Customers with less than 12 months of usage - APS is requiring load calcs for every job with less than 12 months of usage. This is currently a \$220 adder.

CALIFORNIA

ORIGINALLY KNOWN AS THE GRIZZLY BEAR STATE.

ONE OUT OF EVERY EIGHT AMERICANS IS FROM CALIFORNIA.

THERE ARE OVER 1,000 MILES OF BEACHES ALONG THE COAST AND APPROXIMATELY 118 BEACHS.

THERE IS LITERALLY A FESTIVAL FOR EVERYTHING.

NORCAL VS. SOCAL PUTS ALL OTHER SIBLING RIVALRIES TO SHAME.

THIS IS "THE" WINE COUNTRY!

MOST FAMOUS FOR ITS GOLD RUSH WHICH BEGAN IN 1848.



SUNRUN/TITAN/BRIGHTPLANET



Map courtesy National Geographic Education. National Geographic does not review or endorse content added to this background by others.

CALIFORNIA

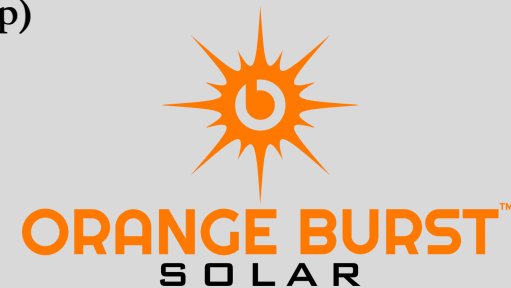
SUNRUN/TITAN/BRIGHTPLANET

Open Markets

Below you will find specific requirements for each utility bill company OBS works with within this state.

PG&E

- Proof of usage sheet required. Annual total and usage proof need to match usage on bill for corresponding month.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- CPUC document signed by both sales' representative and homeowner before or on the same day as the contract is signed.

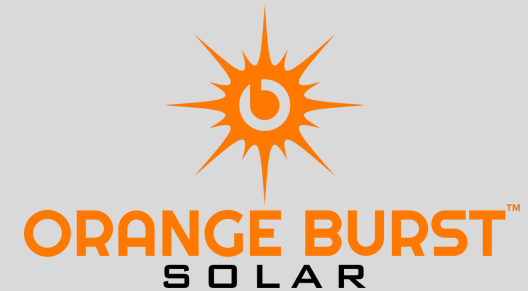


CALIFORNIA

SDG&E

SUNRUN/TITAN/BRIGHTPLANET

- Proof of usage sheet required. Annual total and usage proof need to match usage on bill for corresponding month.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
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- Title proof if needed.



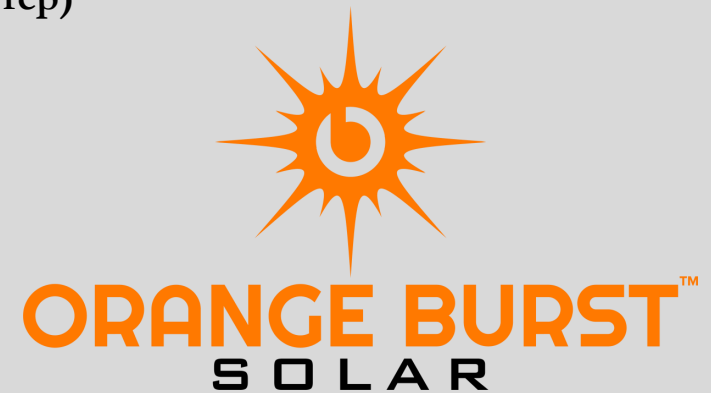
CPUC document signed by both sales' representative and homeowner before or on the same day as the contract is signed

CALIFORNIA

SUNRUN/TITAN/BRIGHTPLANET

SCE (Titan specific)

- Proof of usage sheet required. Annual total and usage proof need to match usage on bill for corresponding month.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
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COLORADO

COLORADANS ARE CRAZY FOR CANINES.

THE WORLD'S GREATEST AMPHITHEATER IS HERE AND IT'S LITERALLY BUILT ON ROCK.

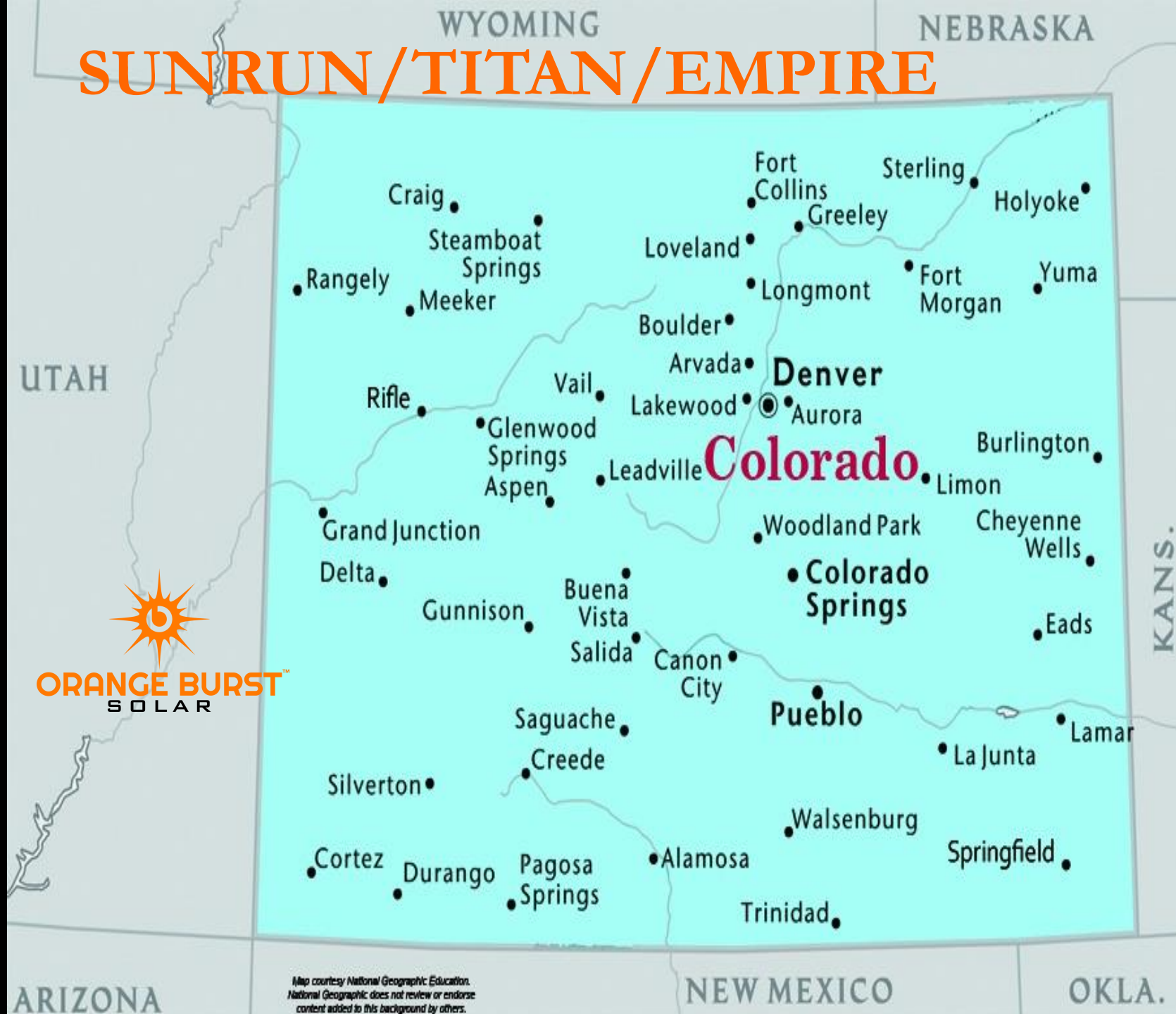
ONLY STATE IN HISTORY TO TURN DOWN A CHANCE TO HOST THE OLYMPIC GAMES.

THERE ARE FOUR SEASONS IN COLORADO: SPRING, SUMMER, FALL, AND SKI.

DENVER IS KNOWN AS THE "MILE HIGH CITY" BECAUSE IT IS EXACTLY ONE MILE ABOVE SEA LEVEL.

THEY GAVE US SMASHBURGER!

SUNRUN/TITAN/EMPIRE



Map courtesy National Geographic Education. National Geographic does not review or endorse content added to this background by others.

COLORADO

Open Markets

SUNRUN/TITAN/EMPIRE

Below you will find specific requirements for each utility bill company OBS works with within this state.



Empire Electric (Titan specific)

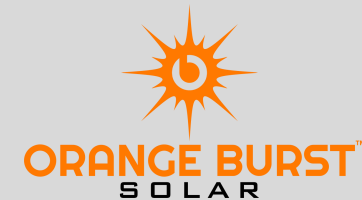
- Proof of usage sheet required.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
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- Title proof if needed.

COLORADO

XCEL

SUNRUN/TITAN/EMPIRE

- Proof of usage sheet
- Genability not allowed for Loanpal or full upfront (customer-owned)
- HOI needed if bank-financed deal
 - Personal liability of \$300,000 required
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
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- Title proof if needed.



HAS THE
THIRD-
LARGEST
NUMBER OF
MILLIONAIRES
PER CAPITA IN
THE U.S.A.

SEVERAL
NICKNAMES,
INCLUDING
"THE NUTMEG
STATE," "THE
CONSTITUTION
STATE," AND "THE
LAND OF
STEADY
HABITS."

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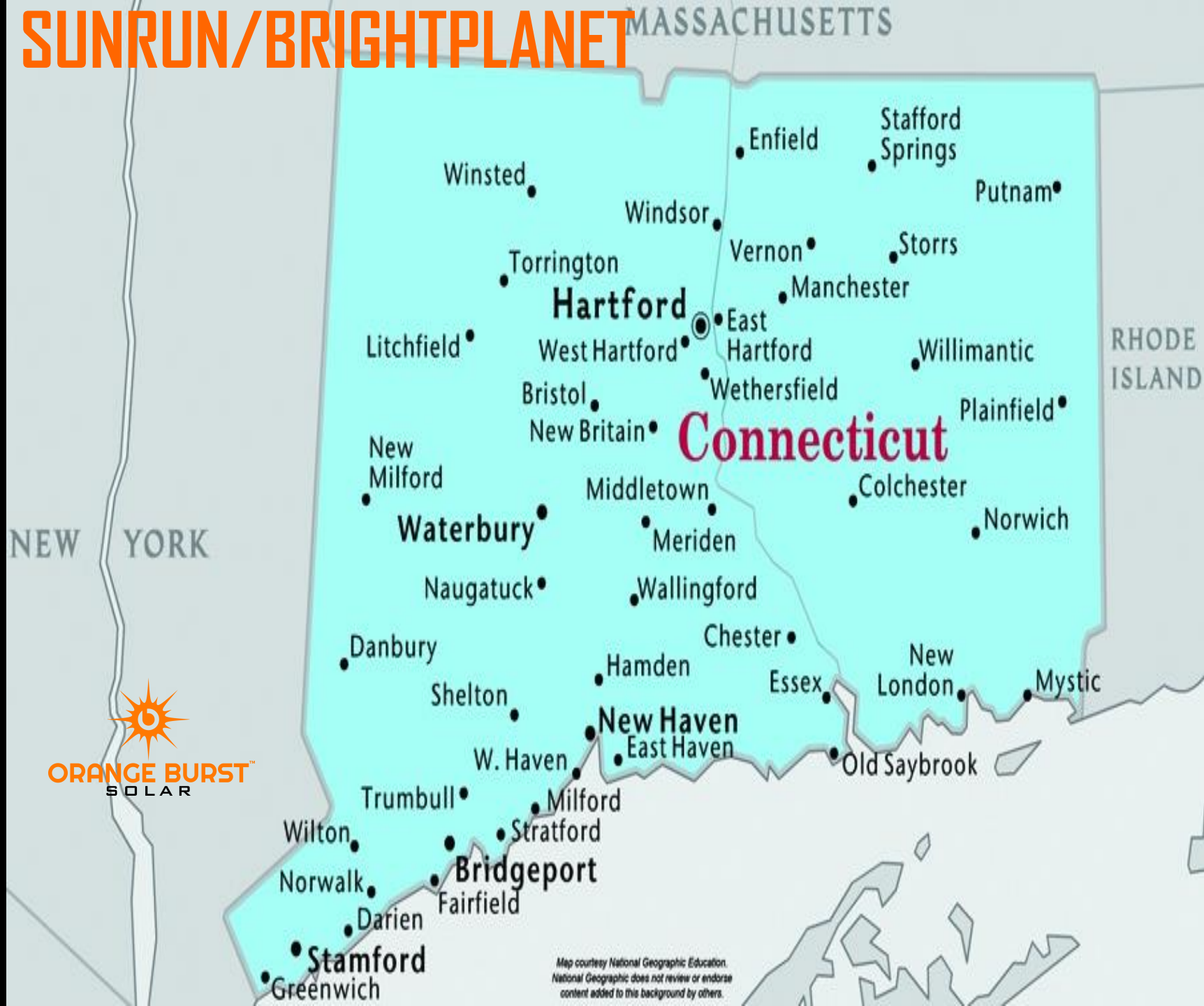
STATE CAPITAL
HARTFORD

THE FIRST
POLAROID
CAMERA

HOME TO THE
FIRST
HAMBURGER

THE WORLD'S FIRST
SPORTS CABLE
CHANNEL,
ESPN, WAS
LAUNCHED IN
BRISTOL IN 1979

SUNRUN/BRIGHTPLANET



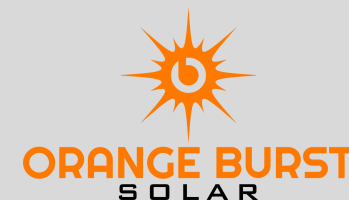
CONNECTICUT

SUNRUN/BRIGHTPLANET

Below you will find specific requirements for each utility bill company OBS works with within this state.

Greenbank LMI

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
 - Affidavit must be completed if LMI check box in SFDC is checked
- Proposal
- Site Audit
- NEM signed by the utility bill holder
- Title proof if needed.
- LMI Approval proof along with No Income Doc
 - Must include one of the following
 - Proof of enrollment in another program on affidavit
 - Paystubs or tax returns (with SSN voided) and screenshot of income verification tool showing income falls within income threshold
 - No income affidavit (if needed)



SUNRUN

ONE OF THE LUCKY STATES WHERE YOU CAN SHOP WITHOUT TAXES.

**D
E
L
A
W
A
R
E**

ANNUAL PUNKIN CHUNKIN CONTEST IS A REALLY GOURD TIME.

HAVE A WHALE OF A TIME SPOTTING DOLPHINS AT FISHERMAN'S WHARF.

MOVE OVER PHILLY, CAUSE DELAWARE'S ACTUALLY GOT THE BEST CHEESESTEAKS.

THE SECOND SMALLEST STATE.

IS THE LOWEST STATE, WITH AN AVERAGE ALTITUDE OF 60 FT. ABOVE SEA LEVEL.



DELAWARE

SUNRUN

Below you will find specific requirements for each utility bill company OBS works with within this state.

DPC- Delmarva Power and Light Company

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
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WASHINGTON D.C.

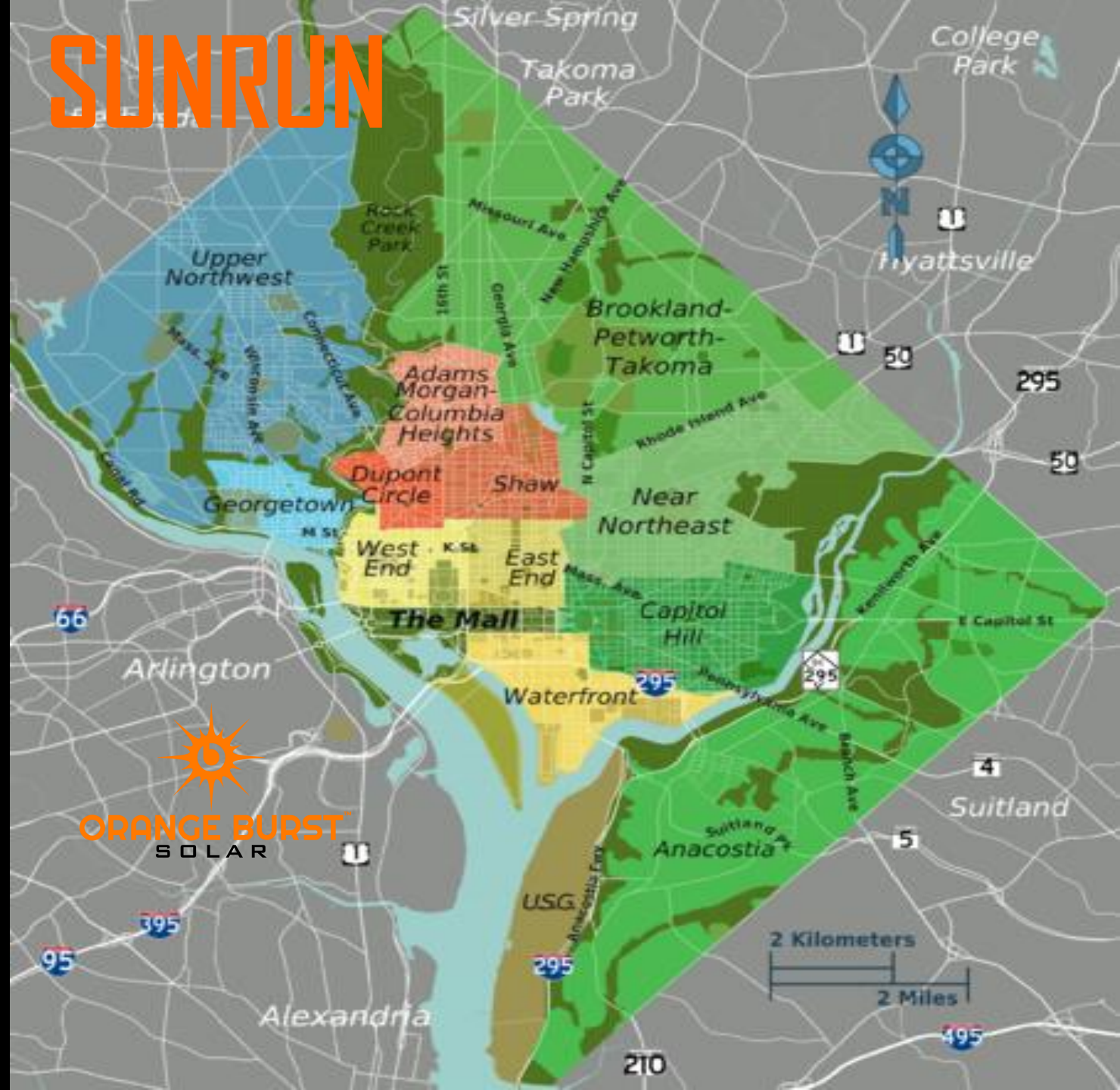
THE GEORGE WASHINGTON MEMORIAL PARKWAY IS A CASUAL DRIVER'S HEAVEN.

OLD TOWN ALEXANDRIA IS THE MOST CHARMING PLACE AROUND IS THE NATIONS CAPITAL.

THE CHERRY BLOSSOM FESTIVAL IS HAILED AS "THE NATION'S GREATEST SPRINGTIME CELEBRATION".

THE NATION'S CAPITAL IS A MUSEUM LOVER'S PARADISE-NEWSEUM UNITED STATES HOLOCAUST MUSEUM •INTERNATIONAL SPY MUSEUM.

SUNRUN



DISTRICT OF COLUMBIA (D.C.)

SUNRUN

Below you will find specific requirements for each utility bill company OBS works with within this state.

PEPCO

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM is not required for Sunrun Approval
- Title proof if needed.



FLORIDA IS THE ONLY STATE TO HAVE AN EMBASSY IN WASHINGTON, D.C.

DISNEY WORLD OPENED IN 1971, IT CHANGED CENTRAL FLORIDA FOREVER. NOW, IT IS FLORIDA'S NUMBER ONE VACATION DESTINATION

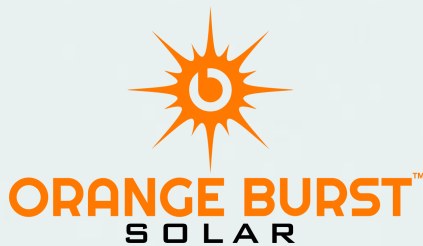
YOU CAN WALK FROM ONE SHORE TO ANOTHER. DUVAL STREET CAN ACTUALLY TAKE YOU FROM ONE BODY OF WATER TO ANOTHER IN JUST OVER A MILE.

F L O R I D A

NOT ONLY ARE THERE ALLIGATORS AND CROCODILES, THEY ALSO HAVE PANTHERS, SEA TURTLES, MANATEES AND DOLPHINS -- AND AT LEAST 516 SPECIES OF BIRDS.

FLORIDA IS THE FISHING AND BOATING CAPITAL OF THE WORLD.

ST. AUGUSTINE STANDS TODAY AS A TRIBUTE TO ITS PAST. IT HAS SURVIVED FIVE CENTURIES OF HISTORY TO STAND AS THIS NATION'S OLDEST CITY



SUNRUN/TITAN

FLORIDA

SUNRUN/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Duke Energy

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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FLORIDA

SUNRUN/TITAN

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FP&L (Titan specific)



- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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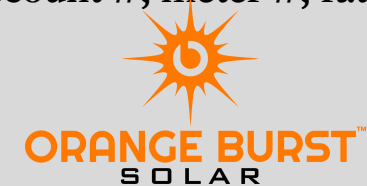
FLORIDA

SUNRUN/TITAN

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IEA (Titan specific)

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
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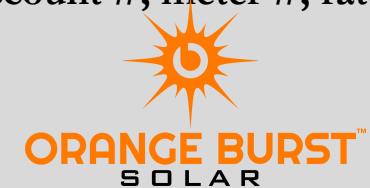
FLORIDA

SUNRUN/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

City of Bartow (Titan specific)

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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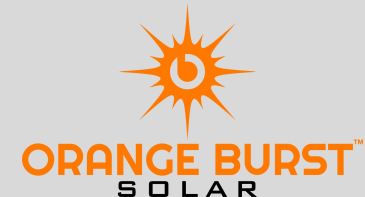
FLORIDA

SUNRUN/TITAN

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Lakeland (Titan specific)

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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FLORIDA

SUNRUN/TITAN

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SECO (Titan specific)

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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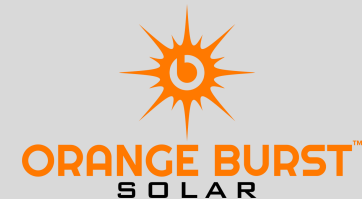
FLORIDA

SUNRUN/TITAN

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Talavin (Titan specific)

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
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FLORIDA

SUNRUN/TITAN

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KUA (Titan specific)

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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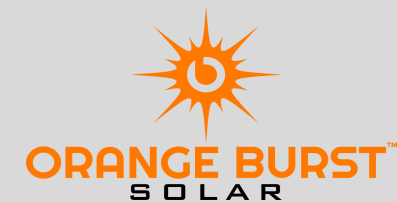
FLORIDA

SUNRUN/TITAN

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Gulfcoast (Titan specific)

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 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)



NEM signed by the utility bill holder

FLORIDA

SUNRUN/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

OUC

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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- Title proof if needed



FLORIDA

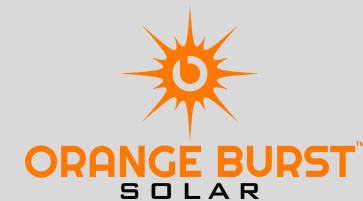
SUNRUN/TITAN

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WREC (Titan specific)

- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
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NEM signed by the utility bill holder

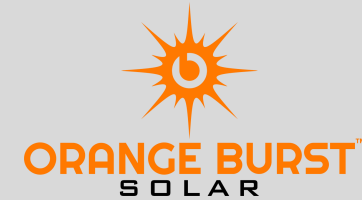


FLORIDA

SUNRUN/TITAN

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PREC (Titan specific)



- HOI required if system size is 11.67+ KW (required at SRA)
 - HOI requirements: name and address insured, policy period (cannot be expiring within 30 days) and 1 million in general liability insurance for personal injury and property damage.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
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- NEM signed by the utility bill holder

THE ONLY DRINK IS
SWEET TEA!

THE PRISTINE
AUGUSTA
NATIONAL GOLF
CLUB HOLDS THE
MASTERS
TOURNAMENT.

THERE'S ONLY
ONE WAY TO SAY
"AT-LAN-A"
ATL, THE BIG
PEACH,
HOTLANTA--
WHATEVER YOU
WANT TO CALL IT,
JUST KNOW THAT
THE SECOND 'T' IS
SILENT.

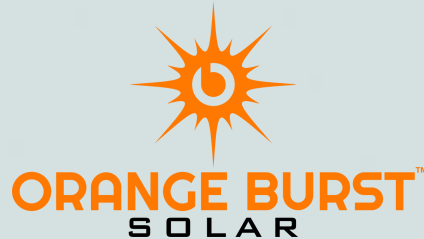
GEORGIA

IS HOME TO
OKEFENOKEE, THE
LARGEST SWAMP IN THE
U.S.

THE FOUR SEASONS
IN GEORGIA ARE
SUMMER, SUMMER,
STILL SUMMER AND
CHRISTMAS.

SPORTS FANS ARE
EVERYWHERE
IN GEORGIA.

GEORGIANS WILL
DO THEIR BEST TO
TREAT YOU LIKE
ROYALTY IN THEIR
HOME.



TITAN/SIGORA

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GEORGIA

SIGORA/TITAN

Currently, there is no information in Guide for this market - contact Sales Support if you are interested in selling here.



ORANGE BURSTTM
S O L A R

HAWAII IS THE LARGEST CONSUMER OF SPAM IN THE UNITED STATES.

HAWAII HAS NO BILLBOARDS, RABIES, SNAKES, OR SEAGULLS.

THE SEA CLIFFS OF MOLOKAI ARE THE TALLEST IN THE WORLD, RISING 2,000 - 3,000 FEET ABOVE THE WAVES.

THE ISLAND OF KAUAI IS HOME TO ONE OF THE WETTEST SPOTS ON EARTH.

HAWAII

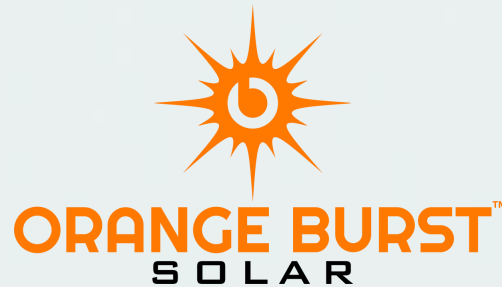
THE BANYAN TREE IN LAHAINA WAS PLANTED IN 1873. IT'S NOW MORE THAN 50 FEET TALL, HAS 12 MAJOR TRUNKS AND SHADES TWO-THIRDS OF AN ACRE.

THE ONLY STATE THAT GROWS COFFEE.

THE MOST ISOLATED POPULATED GROUP OF ISLANDS ON EARTH - 2,390 MILES FROM CALIFORNIA AND 3,850 MILES FROM JAPAN.



SUNRUN



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HAWAII

SUNRUN

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ORANGE BURSTTM
S O L A R

THE STATE HAS OPEN RANGE LIVESTOCK LAWS, ALLOWING CATTLE TO FREELY ROAM ON OPEN LAND OUTSIDE OF CITIES, VILLAGES AND HERD DISTRICTS.

LAKE COUER D'ALENE IS LIKE AN OUTDOOR PLAYGROUND, PERFECT FOR WATER ACTIVITIES LIKE BOATING, KAYAKING, SWIMMING AND TUBING.

THE FAMOUS IDAHO POTATO BOWL IS AN ANNUAL POST-SEASON COLLEGE FOOTBALL BOWL GAME THAT TAKES PLACE AT BOISE STATE UNIVERSITY.

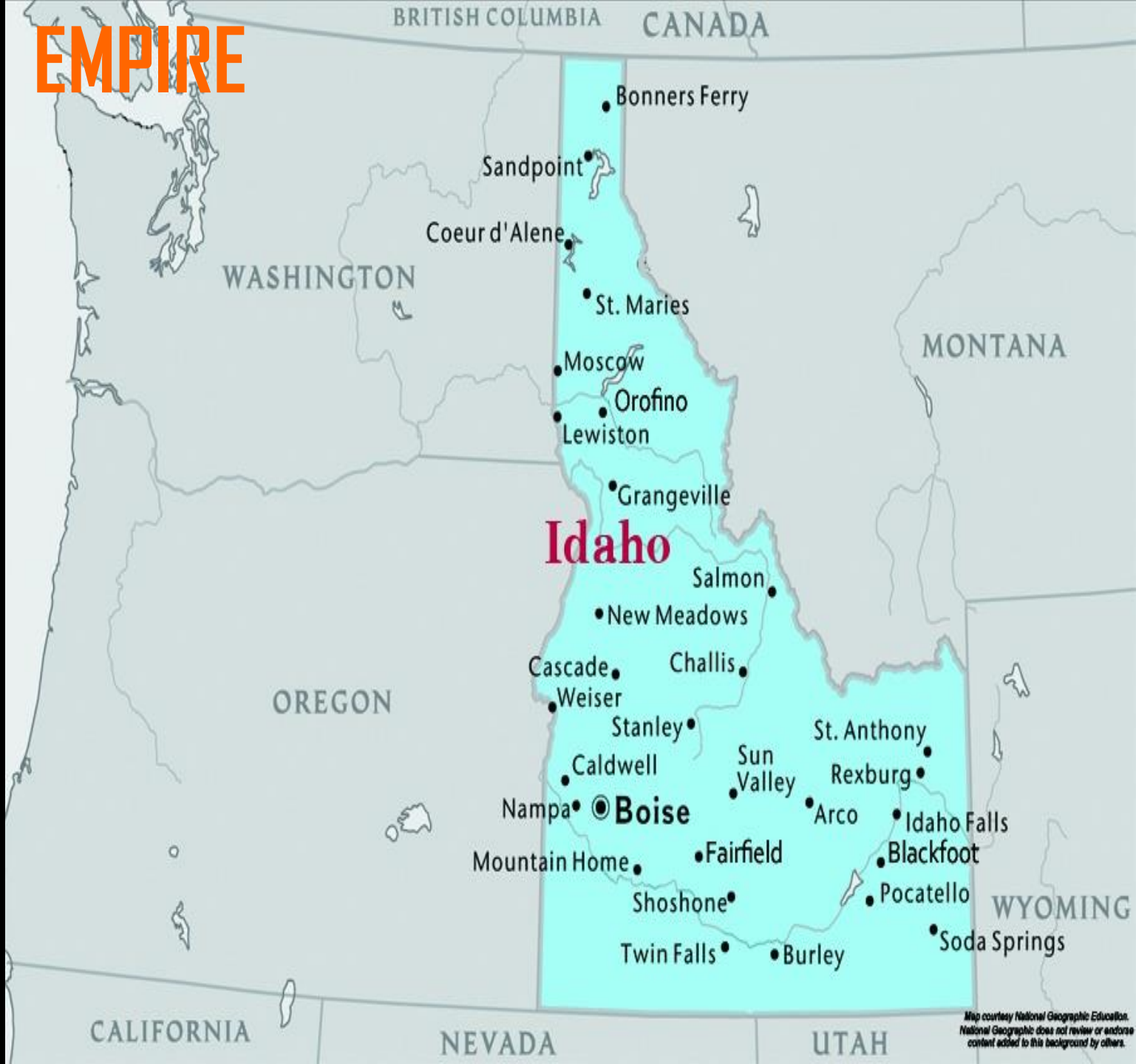
I D A H O

YOU WON'T BE ABLE TO TURN DOWN A SLICE OF PIE FROM TRUDY'S KITCHEN IN IDAHO CITY.

HAS MORE MILES OF WHITE-WATER RIVER THAN ANY OTHER LOWER 48 STATE.

IT'S THE LARGEST PRODUCER OF POTATOES IN THE US, AND THE STARCHY VEGETABLE IS THE STATE'S MAIN CROP.

EMPIRE



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IDAHO

EMPIRE

Currently, there is no information in Guide for this market - contact Sales Support if you are interested in selling here.



ORANGE BURSTTM
S O L A R

ILLINOIS

ONE OF THE FLATTEST STATES IN THE U.S.

FIRST THINGS FIRST—
THE S
IS SILENT !!!!!

NO MATTER WHAT ANYONE SAYS, IT WILL ALWAYS BE THE SEARS TOWER.

CHICAGO-STYLE DEEP DISH MAKES ALL OTHER TYPES OF PIZZA LOOK LIKE A JOKE...NYERS MAY DISAGREE!

LOVE THEIR HOCKEY SO MUCH YOU'LL THINK YOU'RE IN CANADA.

GARRETT'S POPCORN IS A HUGE TOURIST MAGNET, BUT SECRETLY, EVEN LOCALS LOVE THE STUFF.

HOME OF LOLLAPALOOZA, A THREE-DAY MUSIC EVENT IN AUGUST.

SUNRUN/BRIGHTPLANET/EMPIRE



Map courtesy National Geographic Education. National Geographic does not review or endorse content added to this background by others.

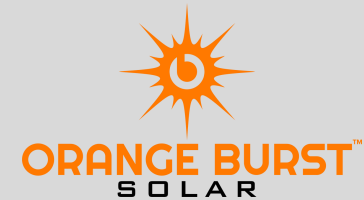
ILLINOIS

BRIGHTPLANET/EMPIRE/SUNRUN

Below you will find specific requirements for each utility bill company OBS works with within this state.

ComEd

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- IPA Rebate Disclosure
 - The date of signature needs to be on or before the date the homeowner signs the agreement.
- Illinois Shines document must be included in working documents.



THE MARYLAND GAZETTE IS THE OLDEST CONTINUOUSLY PUBLISHED NEWSPAPER IN THE US.

THE FIRST DENTAL SCHOOL IN AMERICA OPENED AT THE UNIVERSITY OF MARYLAND.

THE BALTIMORE RAVENS ARE MARYLAND'S SALVATION.

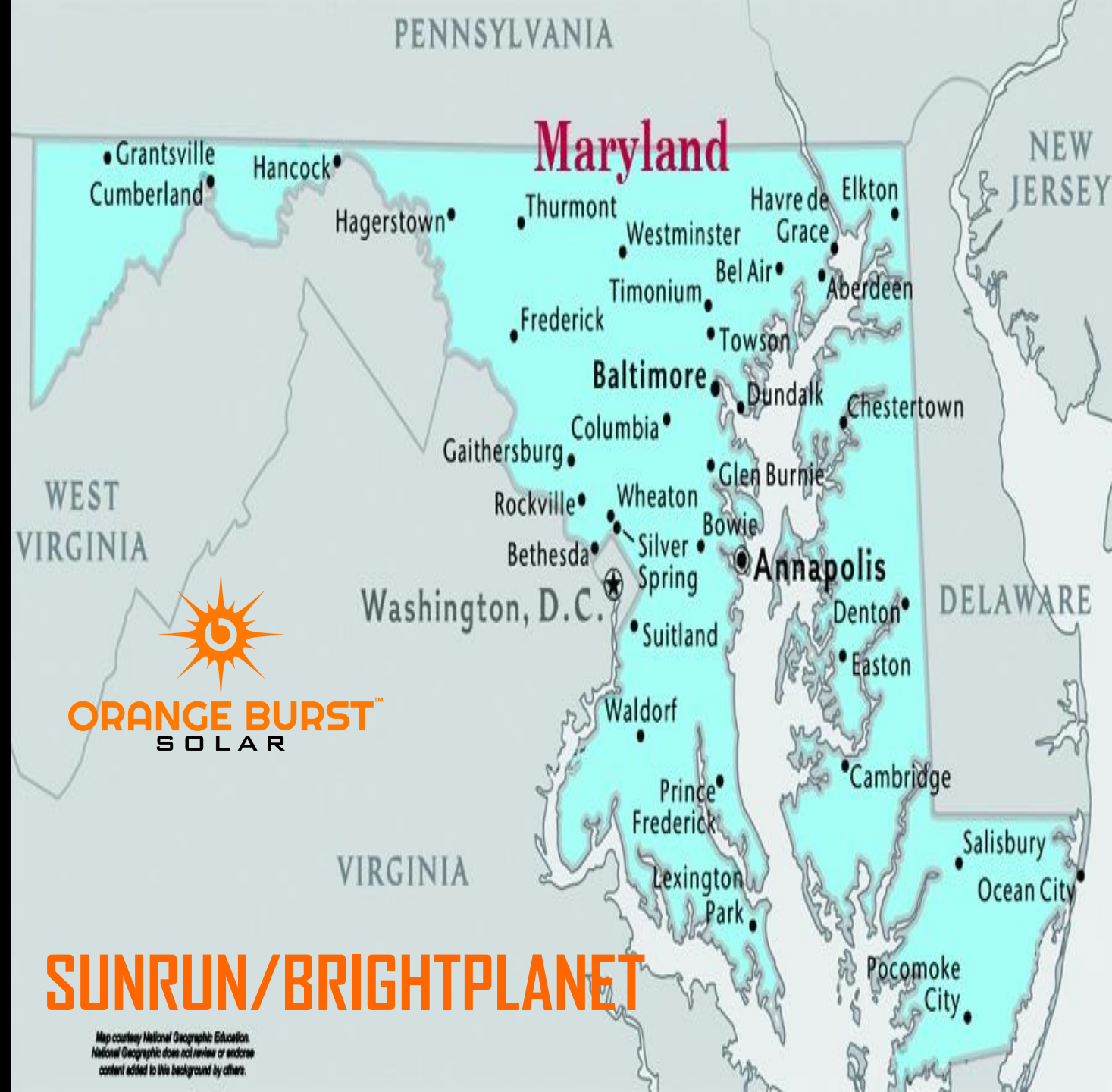
MARYLAND

BEST CRAB CAKES YOU'LL EVER HAVE.

LEDO'S PIZZA IS THE BEST THING SINCE SLICED SQUARE PIZZA.

THE MARYLAND FLAG IS THE ONLY US STATE FLAG BASED ON BRITISH HERALDRY.

"THE BOOK THING OF BALTIMORE" IS LIKE HEAVEN ON EARTH. IT IS A BOOKSTORE WITH THOUSANDS OF FREE BOOKS. YES, FREE BOOKS.

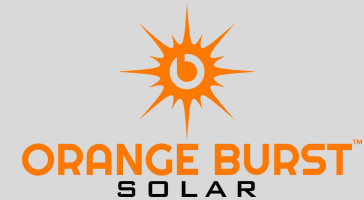


MARYLAND BRIGHTPLANET/SUNRUN

Below you will find specific requirements for each utility bill company OBS works with within this state.

SMECO

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- Title proof if needed
- NEM not required



MARTHA'S VINEYARD IS THE GETAWAY DESTINATION FOR MASSACHUSETTS ELITE.

CRANBERRY COUNTRY: 14,000 ACRES OF ACTIVE CRANBERRY BOGS.

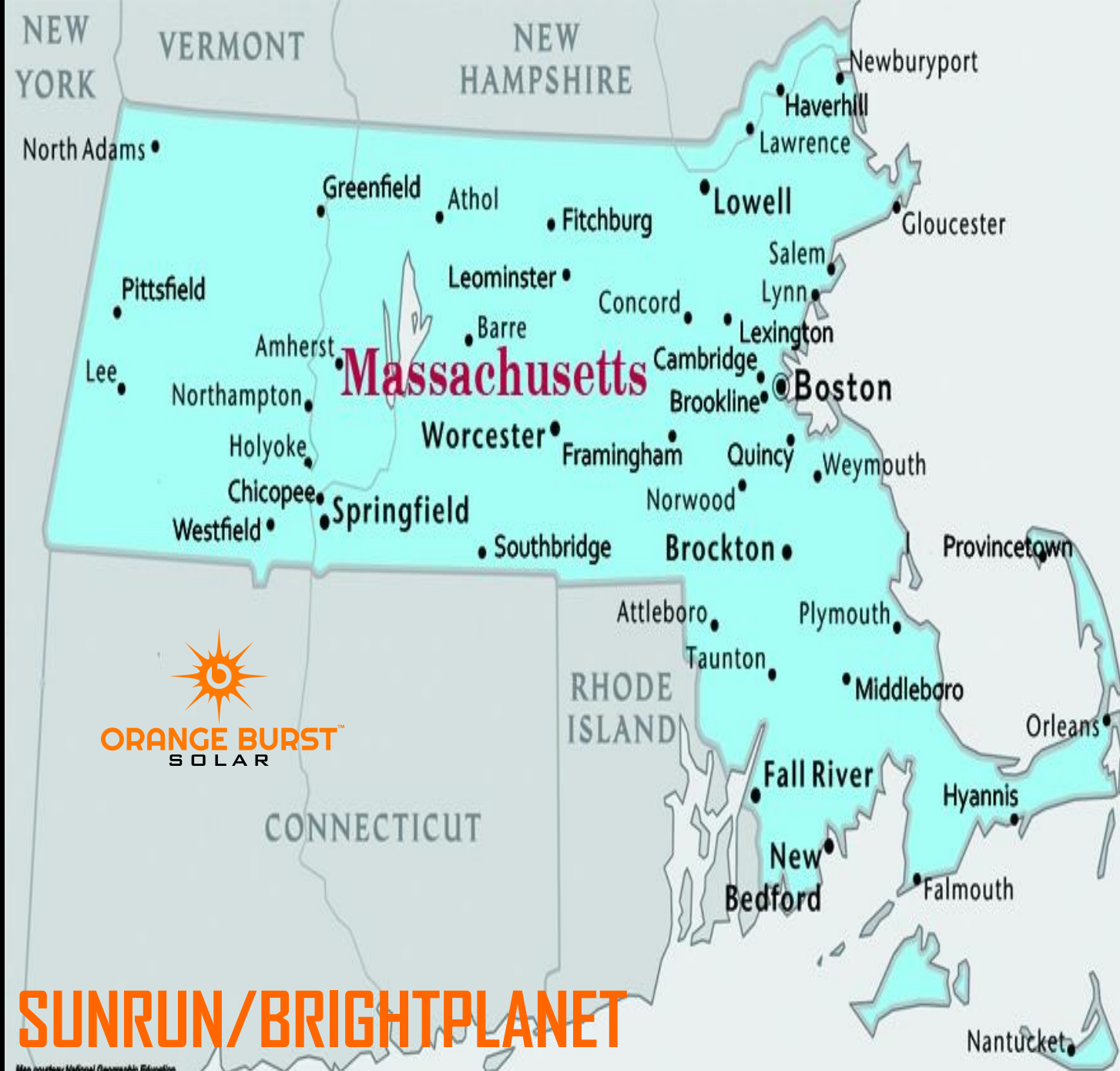
THE MASSACHUSETTS WINE AND CHEESE TRAIL HAS MORE THAN 29 WINERIES AND 18 CHEESE SELLERS, ACROSS THE STATE.

M A S S A C H U S E T T S

HOME OF THE FIRST DUNKIN' DONUTS IN QUINCY.

THE HOME OF THE CLASSICALLY TACKY PINK FLAMINGO LAWN ORNAMENT IS ACTUALLY A NATIVE OF LEOMINSTER.

ONLY THE BRIGHTEST LEARN HERE. MAYBE YOU'VE HEARD OF THESE SCHOOLS: HARVARD, MIT, BOSTON COLLEGE, AMHERST, CAMBRIDGE, WELLESLEY?



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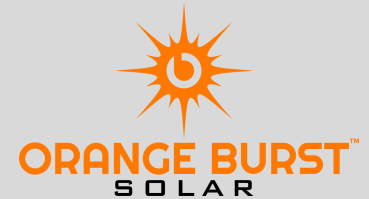
MASSACHUSETTS

Below you will find specific requirements for each utility bill company OBS works with within this state.

Eversource-(Eversource recently merged with WEMCO. Due to this, utility bills will show Eversource even if it is still in a city with WEMCO services.)

- Full utility bill (no older than 3 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
 - Must be signed by the utility bill holder.
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Because of new utility company merger tool Link Tool will need to be used in order to confirm that the correct utility was selected in the proposal.
 - Select the city listed on the proposal in the tool picklist
 - Correct utility will pull in this tool according to the city
 - Cross-reference the utility on the tool to the utility on the proposal
 - If the city is not on the tool you may use google lookup or USPS for city matches, please upload screenshot.

BRIGHTPLANET/SUNRUN



THEY DON'T CALL
IT THE LAND OF
LAKES FOR
NOTHING! THE
STATE HAS
10,000 LAKES.

YOU CAN KEEP YOUR
STARBUCKS—WE'LL
TAKE CARIBOU.

YOU'RE WELCOME
FOR BOB DYLAN,
PRINCE AND MORRIS
DAY.

MINNESOTA

HOME TO AN
ASTOUNDING TOTAL
OF 19 FORTUNE 500
COMPANIES.

THERE'S NOTHING
LIKE IZZY'S ICE
CREAM.

HOME OF OUR
BELOVED TARGET!

THE CROWD-
PLEASING
HONEYCRISP WAS
INVENTED AT THE
UNIVERSITY OF
MINNESOTA.



Map courtesy National Geographic Education.
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content added to this background by others.

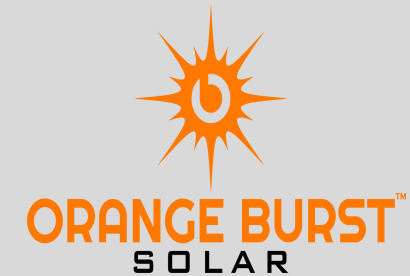
MINNESOTA

EMPIRE

Below you will find specific requirements for each utility bill company OBS works with within this state.

Xcel Energy

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Minnesota Department of Labor mandates solar timelines and requirements for all utilities.
- Match the utility account holder to signee on the IA to avoid delays at PTO.
- Personal liability insurance of \$300,000 required for tier 1 (9.9 KW DC or less)
- Personal liability insurance of \$1,000,000 required for tier 2 (10 KW DC or more)



MISSOURI IS KNOWN AS THE "SHOW ME STATE".

AT THE ST. LOUIS WORLD'S FAIR IN 1904, THE ICE CREAM CONE WAS INVENTED.

ANHEUSER-BUSCH BREWERY IN ST. LOUIS, MISSOURI IS THE LARGEST BEER PRODUCING PLANT IN THE NATION.

M I S S O U R I

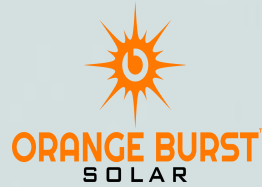
MISSOURIANS ARE KNOWN FOR THEIR BARBECUE SAUCE .

WARSAW HOLDS THE STATE RECORD FOR THE LOW TEMPERATURE OF -40 DEGREES ON FEBRUARY 13, 1905.

SOYBEANS BRING IN THE MOST CASH FOR MISSOURIANS AS A CROP.

EMPIRE

KANSAS



OKLAHOMA

ARKANSAS

NEBRASKA

IOWA

ILLINOIS

KY

TENN

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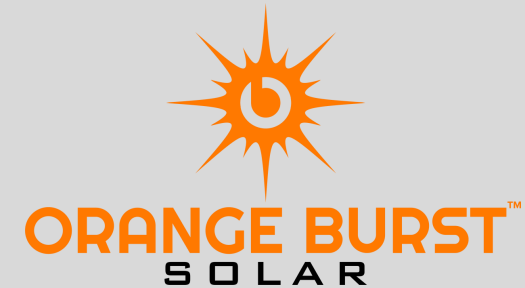
MISSOURI

EMPIRE

Below you will find specific requirements for each utility bill company OBS works with within this state.

Evergy Metro/ Evergy West

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
 - Metro territory starts with a 1.
 - West territory starts with an M.
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- 10 KW system sizes need a notarized affidavit and minimum \$100,000 HOI



THE LOCALS
WILL
CORRECT
YOU: IT'S
"NEV-A-
DUH".

LAKE TAHOE
REALLY IS
HEAVEN ON
EARTH.

MOST OF NEVADA
IS MADE UP OF
DESERT AND
SEES AN
AVERAGE OF
ONLY SEVEN
INCHES OF RAIN
EVERY YEAR.

NEVADA

EVERY LAST FRIDAY OF
OCTOBER IS NEVADA
DAY—A TRADITION THAT
BEGAN IN 1938 TO
RECOGNIZE THE
ANNIVERSARY OF
OFFICIAL STATEHOOD.

HOOVER DAM IS
CONSIDERED A
MODERN CIVIL
ENGINEERING
WONDER AND IS A
NATIONAL HISTORIC
LANDMARK.

HOME OF
SIN CITY
LAS
VEGAS.

TITAN/SUNRUN/EMPIRE



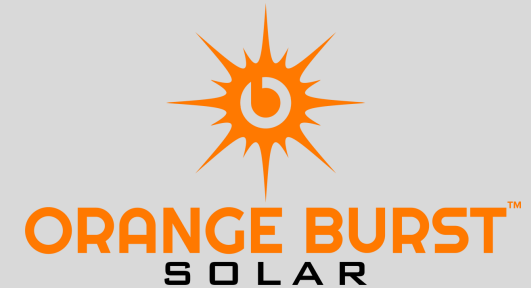
NEVADA

TITAN/SUNRUN/EMPIRE

Below you will find specific requirements for each utility bill company OBS works with within this state.

Valley Electric Co-op

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.

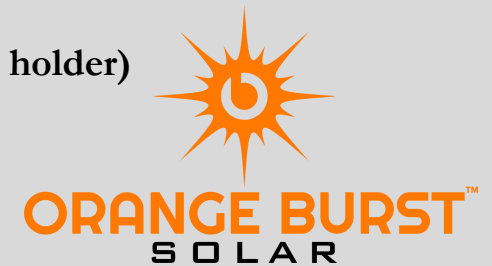


NEVADA

TITAN/SUNRUN/EMPIRE

NV Energy

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
 - Utility bill holder needs to sign NEM and Contract
 - Name must match exactly
- SQ footage can only come from the county assessor's website: <http://www.clarkcountynv.gov/assessor/Pages/PropertyRecords.aspx?H=redrock&P=assrealprop/site.aspx>
 - Square footage deals or usage deals only, no Genability.
 - Contract (Signed by both homeowner/ person on title who passed credit and sales rep and utility bill holder)
 - Proposal
 - Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
 - Title proof if needed.



SUNRUN/BRIGHTPLANET

THE HARMAN CHEESE & COUNTRY STORE IN SUGAR HILL, N.H. IS BY FAR THE BEST CHEESE YOU WILL EVER TASTE IN YOUR LIFE. 3 IN "SAFEST STATES TO LIVE".

HOME TO THE FAMOUS STEAK BOMB.

MOST OF NEVADA IS MADE UP OF DESERT AND SEES AN AVERAGE OF ONLY SEVEN INCHES OF RAIN EVERY YEAR.

NEW HAMPSHIRE

FLATLANDER, OR "FLATLANDAH" AS A TRUE PERSON FROM NEW HAMPSHIRE WOULD PRONOUNCE IT, IS A TOURIST WHO LIKES TO COME HIKE THE NEW HAMPSHIRE TRAILS AND LEAF PEEP IN THE FALL.

LOBSTER ROLLS ARE A BIG DEAL!

SALES TAX... WHAT'S THAT?

THE THIRD HEALTHIEST STATE IN THE NATION AND IS RANKED FIRST FOR HEALTH CARE QUALITY.



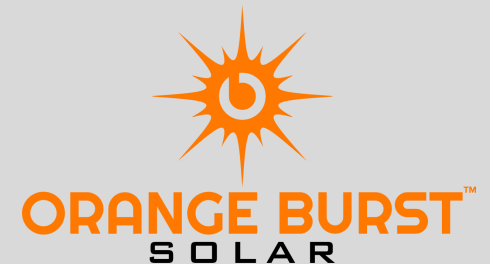
NEW HAMPSHIRE

SUNRUN/BRIGHTPLANET

Below you will find specific requirements for each utility bill company OBS works with within this state.

Eversource

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.



**0-BAGEL IN BASKING
RIDGE IS THE BEST
BAGEL .**

**THERE'S A
HUGE
RIVALRY
BETWEEN
JERSEY AND
NEW YORK.
YOU WILL BE
ON BOARD
WITH THAT
SOON.**

**IF YOU LIVE IN
SOUTH JERSEY,
ODDS ARE YOU'LL
BE AN EAGLES
FAN.**

N E W J E R S E Y

**HOME OF THE 2ND SIN CITY
ATLANTIC CITY.**

**WAWA WILL
SOON
BECOME
YOUR
FAVORITE
STORE.**

**YOU'LL SOON
MEMORIZE THE EXACT
COST OF AN UBER
HOME FROM
MANHATTAN.**

**IT'S A STATE LAW
TO HAVE A GAS
ATTENDENT PUMP
YOUR GAS.**

SUNRUN/BRIGHTPLANET



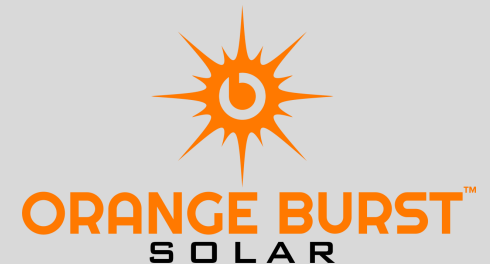
NEW JERSEY

SUNRUN/BRIGHTPLANET

Below you will find specific requirements for each utility bill company OBS works with within this state.

PSE&G

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Consumption Calculator uploaded for any deal with less than 12 months of usage



THE WINE INDUSTRY
HERE IS OLDER THAN
CALIFORNIA'S.

CHRISTMAS IS SERVED
365 DAYS PER YEAR.
WALK INTO ANY NEW
MEXICO RESTAURANT,
ORDER AN ENCHILADA
OR BURRITO AIT'S A
STATE LND THE SERVER
WILL ASK THE
INEVITABLE: RED, GREEN
OR CHRISTMAS?

IS KNOWN
AS THE
LAND OF
ENCHANTMENT.

NEW MEXICO

WITH A POPULATION OF
OVER 550,000,
ALBUQUERQUE HAS SOME
BIG-CITY AMENITIES FOR
THOSE WHO CRAVE THEM.

EVERY YEAR, NEW
MEXICO PLAYS HOST
TO THE
ALBUQUERQUE
INTERNATIONAL HOT
BALLOON FIESTA.

MANY VILLAGES WEST OF
THE MISSISSIPPI,
CIMARRON, IN THE
NORTHEAST CORNER OF
THE STATE, STAKED ITS
CLAIM AS THE "COWBOY
CAPITAL OF THE WORLD."



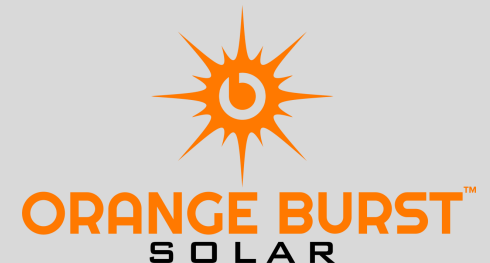
NEW MEXICO

SUNRUN/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

PSE&G

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Consumption Calculator uploaded for any deal with less than 12 months of usage

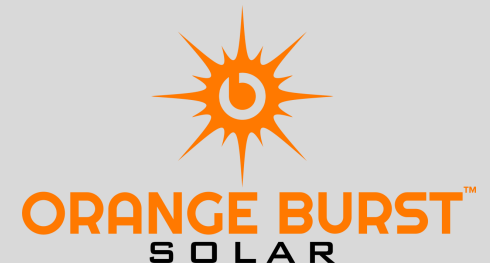


NEW MEXICO

SUNRUN/TITAN

Kit Carson (Titan specific)

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- No Sq footage accounts

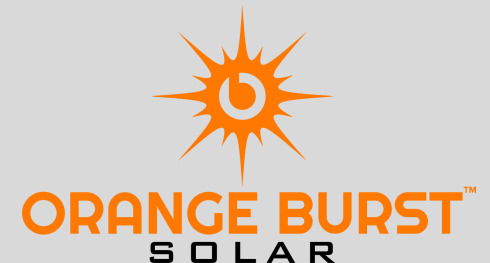


NEW MEXICO

SUNRUN/TITAN

Carson Co-op (Titan Specific)

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- No Sq footage accounts



HANDS DOWN THE BEST PIZZA! THE FIRST PIZZERIA IN THE UNITED STATES WAS OPENED IN NYC IN 1895 .

THE EMPIRE STATE BUILDING HAS ITS OWN ZIP CODE.

NEW YORK CITY HAS MORE PEOPLE THAN 39 OF THE 50 STATES IN THE U.S.

ALBANY, THE STATE'S CAPITAL, WAS THE SITE OF THE FIRST EUROPEAN SETTLEMENT IN NEW YORK..

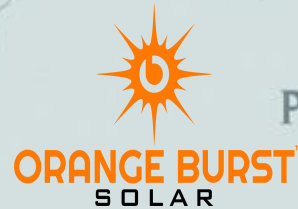
NEW YORK

KNOWN FOR HEAVY SNOWFALL.

ADIRONDACK PARK IS LARGER THAN YELLOWSTONE, YOSEMITE, GRAND CANYON, GLACIER, AND OLYMPIC PARKS COMBINED.

NIAGARA FALLS, ONE OF THE MOST FAMOUS WATERFALLS IN THE WORLD IS LOCATED ON THE BORDER.

SUNRUN/BRIGHTPLANET



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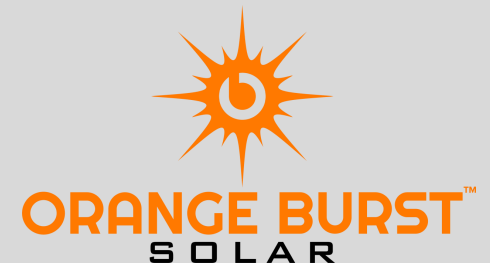
NEW YORK

SUNRUN/BRIGHTPLANET

Below you will find specific requirements for each utility bill company OBS works with within this state.

PSEGLI

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Consumption Calculator
 - Any deal with less than 12 months of usage
 - Sq foot proof uploaded must match the Sq foot listed on the proposal



NOTHING BEATS A WEEKEND TRIP TO THE OUTER BANKS.

NORTH CAROLINIANS ARE RESPONSIBLE FOR KRISPY KREME.

BASKETBALL IS A BIG DEAL HERE. GO TARHEELS!

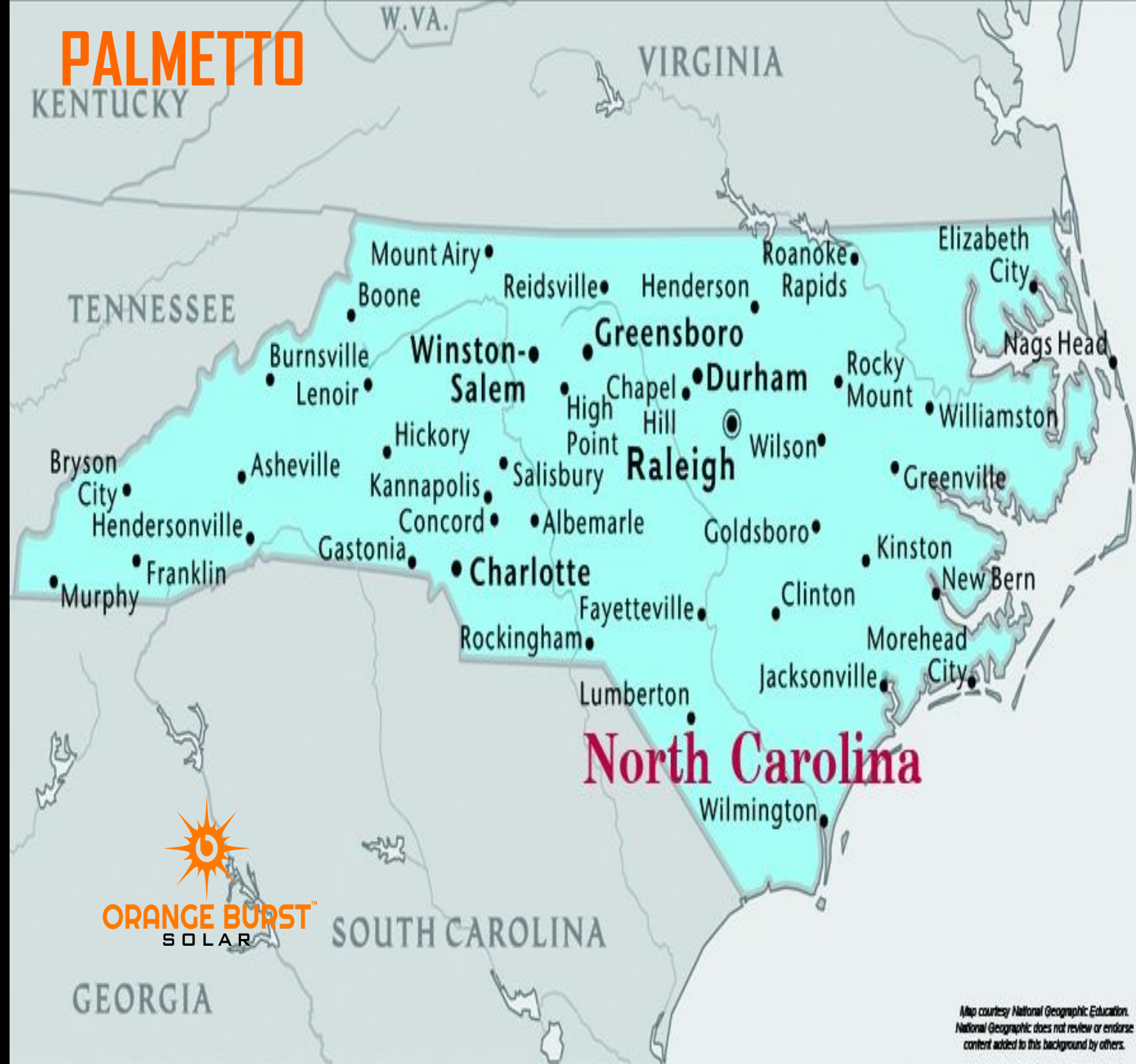
PEPSI WAS INVENTED IN NORTH CAROLINA.

NORTH CAROLINA

CHEERWINE IS A DISTINCTLY NORTH CAROLINA BEVERAGE.

IT'S FAMOUS FOR ITS BEAUTIFUL WATERFALLS.

HAS THE LARGEST PRIVATE RESIDENCE IN THE COUNTRY. IT'S AN 8,000-ACRE ESTATE BUILT BY GEORGE VANDERBILT OUTSIDE ASHEVILLE.



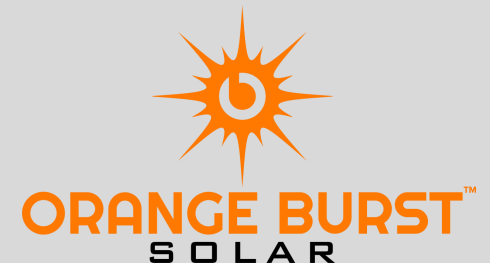
NORTH CAROLINA

PALMETTO

Below you will find specific requirements for each utility bill company OBS works with within this state.

Brunswick Electric Cooperative

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Homeowners Association questionnaire

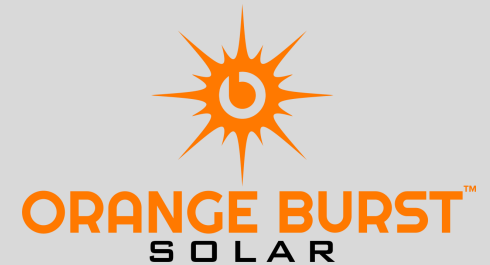


NORTH CAROLINA

PALMETTO

Duke Energy Progress (DEP)

- HOI Declaration page needed
 - Needs to contain name and address insured, policy period (must be current and cannot be expiring within 30 days) and a minimum of \$100,000 liability per or each occurrence (can also be personal liability or family liability if HOI is from Allstate).
 - Homeowners name must match utility bill and NEM exactly.
- Duke Energy Rebate terms
 - Must be signed by the utility bill holder
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- NEM signed by the utility bill holder
- Title proof if needed.
- Homeowners Association questionnaire

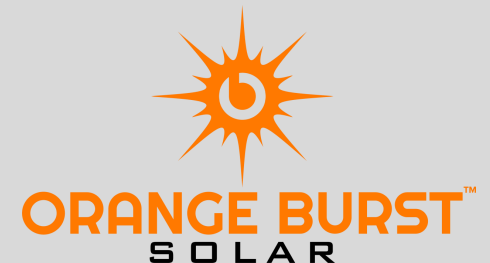


NORTH CAROLINA

PALMETTO

Duke Energy Carolinas (DEC)

- HOI Declaration page needed
 - Needs to contain name and address insured, policy period (must be current and cannot be expiring within 30 days) and a minimum of \$100,000 liability per or each occurrence (can also be personal liability or family liability if HOI is from Allstate).
 - Homeowners name must match utility bill and NEM exactly
- Duke Energy Rebate terms
 - Must be signed by the utility bill holder
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Homeowners Association questionnaire



IS ONE OF ONLY FIVE STATES IN THE COUNTRY THAT OFFERS NO SALES TAX.

REMAINS ONE OF ONLY TWO STATES IN WHICH YOU CAN'T PUMP YOUR OWN GAS.

THE OREGON DUCKS ARE THE BELOVED DIVISION I FOOTBALL TEAM FOR THE UNIVERSITY OF OREGON IN EUGENE.

OREGON

OREGON IS WINNING THE GREEN RACE AS A STATE WITH ONE OF THE LOWEST CARBON FOOTPRINTS AND MORE LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN-CERTIFIED "GREEN BUILDING" PER CAPITA THAN ANY OTHER STATE.

OREGON IS REPORTED TO HAVE MORE GHOST TOWNS THAN ANY OTHER STATE.

ELEMENTAL



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OREGON

ELEMENTAL

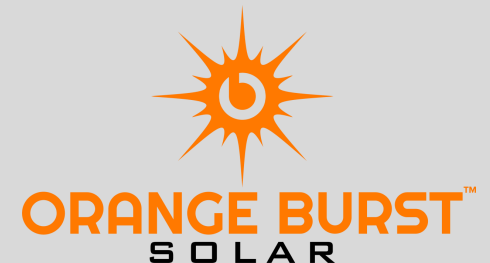
Below you will find specific requirements for each utility bill company OBS works with within this state.

Portland General Electric

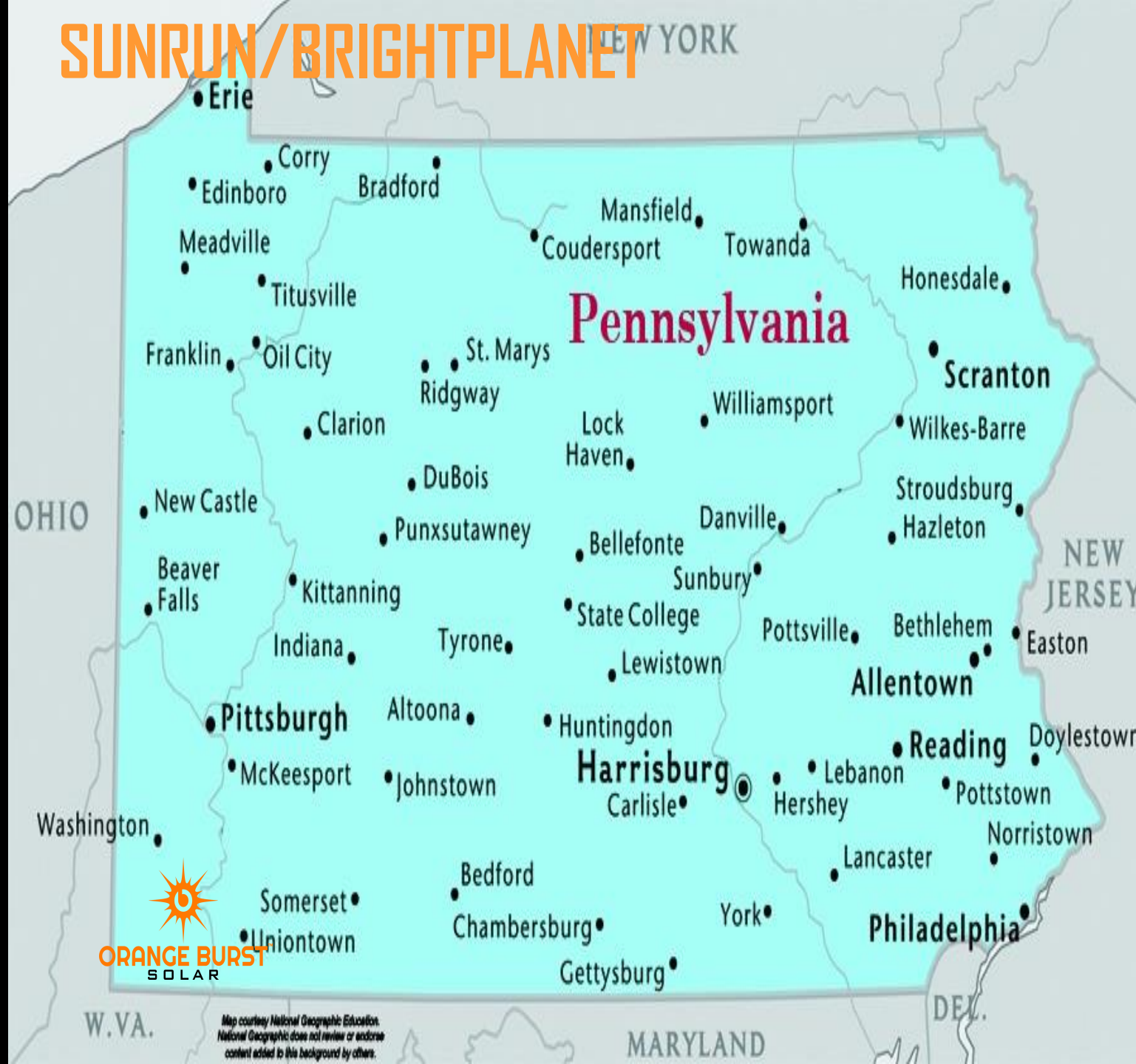
- Clear 1st page of utility bill
- Elemental will provide all other information as process continues.
- Customer's signature will be provided for submission

Pacific Power

- Clear 1st page of utility bill
- Elemental will provide all other information as process continues
- Customer's signature will be provided for submission.



SUNRUN/BRIGHTPLANET NEW YORK



THE NATION'S FIRST ZOO OPENED IN PHILADELPHIA IN 1874.

THE CRAYOLA FACTORY IS LOCATED IN THE LEHIGH VALLEY, PRODUCING NEARLY 3 BILLION CRAYONS EACH YEAR.

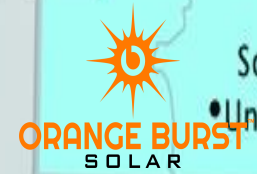
PHILADELPHIA IS THE PROUD HOME OF THE LIBERTY BELL. IN 1777 THE BELL WAS STASHED IN THE BASEMENT OF ZION'S REFORMED CHURCH OF CHRIST IN ALLENTOWN TO PROTECT IT FROM THE BRITISH.

PENNSYLVANIA

PENNSYLVANIA HAS THE SECOND LARGEST AMISH POPULATION IN THE COUNTRY, MAINLY FOCUSED AROUND THE LANCASTER AREA, AND THEIR FOOD IS OUTRAGEDOUSLY GOOD.

LOVE THEIR CHIPS. PA HAS SIX REGIONAL POTATO CHIP COMPANIES.

IS HOME TO THE HERSHEY CHOCOLATE FACTORY.



Map courtesy National Geographic Education. National Geographic does not review or endorse content added to this background by others.

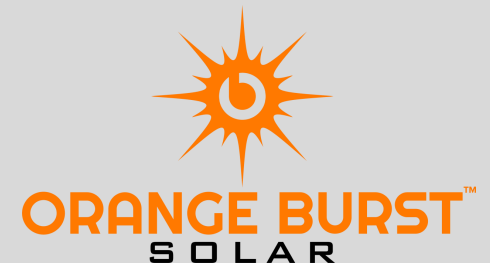
PENNSYLVANIA

SUNRUN/BRIGHTPLANET

Below you will find specific requirements for each utility bill company OBS works with within this state.

MetEd

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
 - Must be wet signed with the NEM Rider
 - This is attached to all NEM's generated in this market.
- Title proof if needed.



OVER 400
RHODE
ISLANDS CAN
FIT INSIDE OF
ALASKA.

RHODE ISLAND
SHORES ARE
PUBLICLY
OWNED.

MR. POTATO
HEAD WAS ALSO
INVENTED IN THE
STATE.

THE FLYING HORSE
CAROUSEL, IS THE
OLDEST IN THE
COUNTRY, BUILT IN
1850.

R H O D E I S L A N D

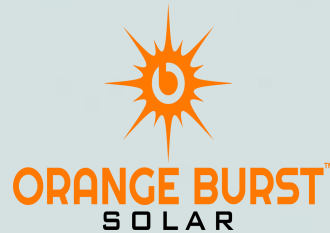
FASHIONED AFTER THE
SISTINE CHAPEL,
WOONSOCKET'S ST.
ANN'S ROMAN
CATHOLIC CHURCH IS
HOME TO ONE OF THE
LARGEST FRESCO
COLLECTIONS IN NORTH
AMERICA. MEMBERS OF
THE CONGREGATION
WERE THE MODELS FOR
THE PAINTINGS.

NEWPORT IS HOME TO
THE COUNTRY'S
OLDEST CONTINUALLY
USED LIBRARY, THE
REDWOOD LIBRARY.

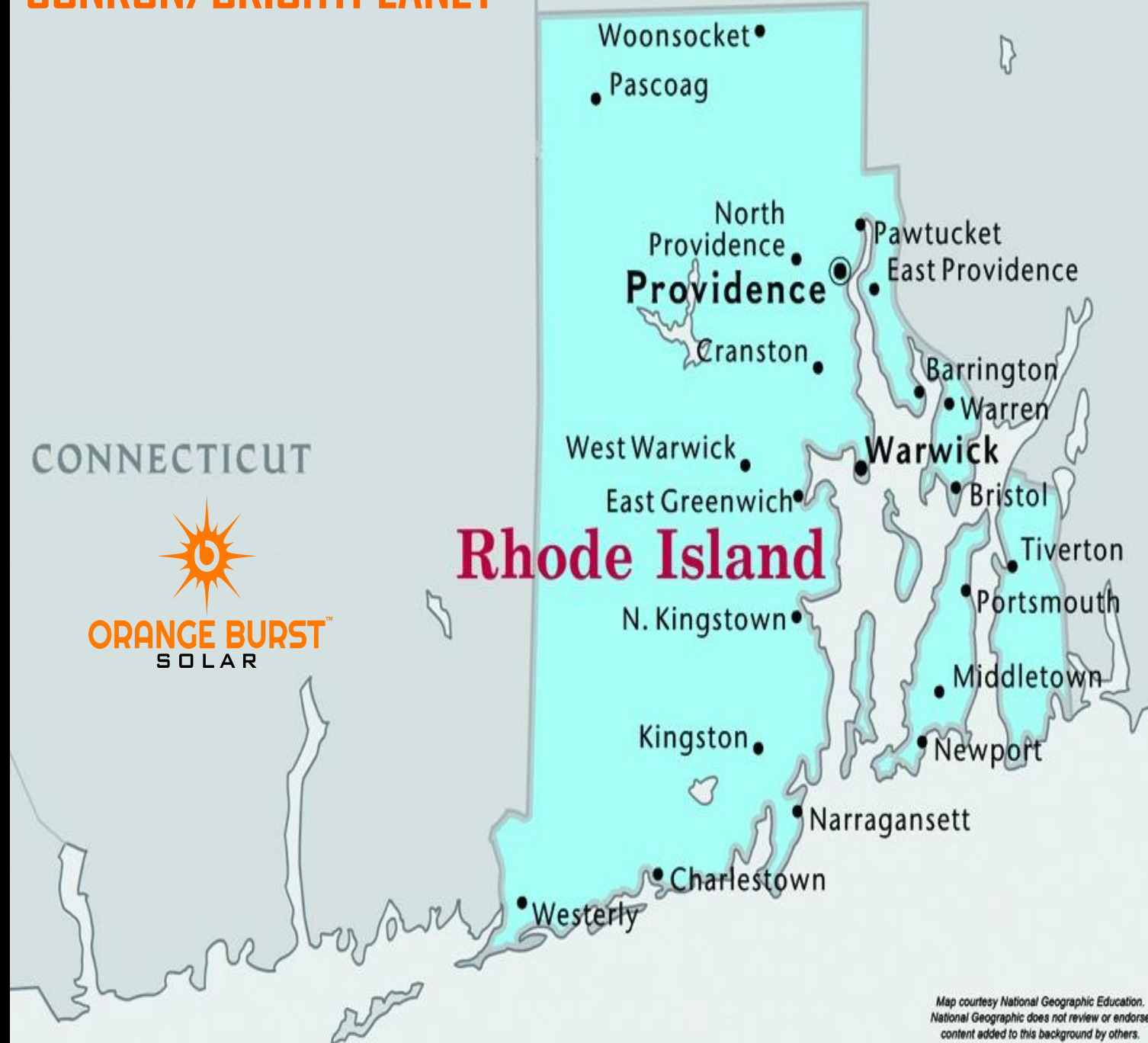
SUNRUN/BRIGHTPLANET

MASSACHUSETTS

CONNECTICUT



Rhode Island



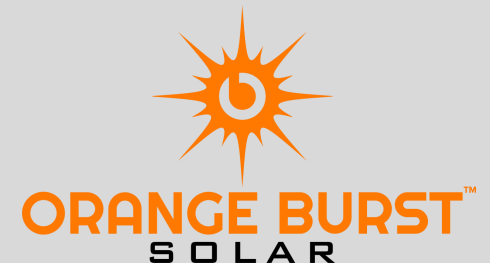
RHODE ISLAND

SUNRUN/BRIGHTPLANET

Below you will find specific requirements for each utility bill company OBS works with within this state.

National Grid

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- If generated using Sq Foot:
 - Must be homes that are newly built
 - Must be able to prove the home is a new construction
- Rhode Island National Grid Utility Sizing Limit Tool must be uploaded
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.



THE SPANISH MOSS IS EVERYWHERE YOU LOOK IN THE PALMETTO STATE.

THIS IS THE BIRTHPLACE OF SWEET TEA.

MR. POTATO HEAD WAS ALSO INVENTED IN THE STATE.

THE FLYING HORSE CAROUSEL, IS THE OLDEST IN THE COUNTRY, BUILT IN 1850.

**S
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A**

CAROLINA SAUCE COMPANY, PALMETTO PEPPER POTIONS, AND PUCKERBUTT, WHO CARRIES THE FAMOUS SMOKING ED'S CAROLINA REAPER, WHICH HAS SET THE NEW GUINNESS WORLD RECORD FOR HOTTEST HOT SAUCE IN THE WORLD.

BLUE CRABS ARE A SOUTH CAROLINA FAVORITE. THESE DELICIOUS LITTLE SHELLFISH ARE PERFECT FOR A TRUE SOUTH CAROLINA CRAB PICKIN'.

SUNRUN/PALMETTO/SIGORA



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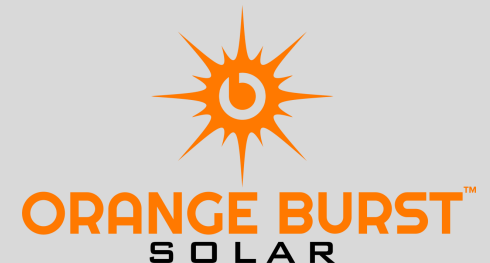
SOUTH CAROLINA

Below you will find specific requirements for each utility bill company OBS works with within this state.

Duke Energy (DEC)

SUNRUN/PALMETTO/SIGORA

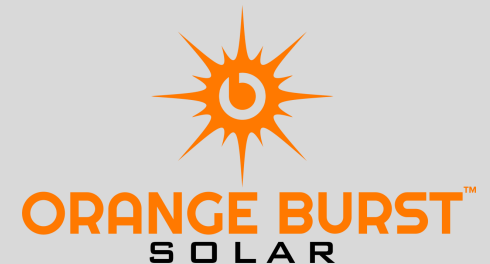
- HOI Declaration page required.
 - Needs to contain name and address insured, policy period (must be current and cannot be expiring within 30 days) and a minimum of \$100,000 liability per or each occurrence (can also be personal liability or family liability if HOI is from Allstate).
 - Name on NEM, HOI and utility bill need to match exactly.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Acceptable rate schedules: RS, RB, ES, and RE
- HOA Questionnaire (Palmetto only)



SOUTH CAROLINA

Duke Energy Progress (DEP) SUNRUN/PALMETTO/SIGORA

- HOI Declaration page required.
 - Needs to contain name and address insured, policy period (must be current and cannot be expiring within 30 days) and a minimum of \$100,000 liability per or each occurrence (can also be personal liability or family liability if HOI is from Allstate).
 - Name on NEM, HOI and utility bill need to match exactly.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Acceptable rate schedules: RS, RB, ES, and RE
- HOA questionnaire (Palmetto only)

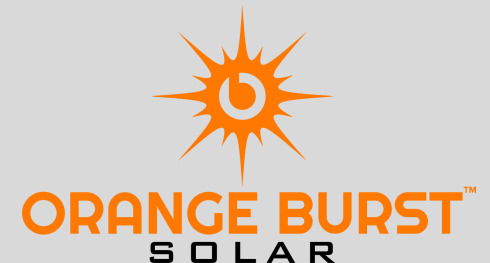


SOUTH CAROLINA

SUNRUN/PALMETTO/SIGORA

SCE&G

- System cannot exceed max system size permitted by SCE&G.
 - Max DC system size (KW)= annual usage from bill/ 1531
- HOI Declaration page required.
 - Needs to contain name and address insured, policy period (must be current and cannot be expiring within 30 days) and a minimum of \$100,000 liability per or each occurrence (can also be personal liability or family liability if HOI is from Allstate).
 - Name on NEM, HOI and utility bill need to match exactly.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- Acceptable rate schedules: 001, 002, 005, 006 and 008

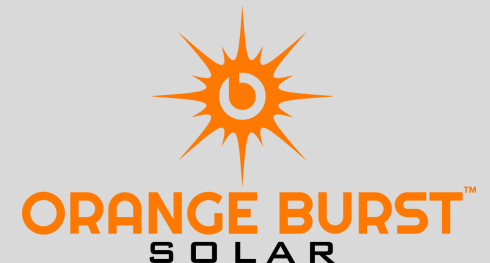


SOUTH CAROLINA

Dominion Energy South Carolina (DESC)

SUNRUN/PALMETTO/SIGORA

- HOI Declaration page required.
 - Needs to contain name and address insured, policy period (must be current and cannot be expiring within 30 days) and a minimum of \$100,000 liability per or each occurrence (can also be personal liability or family liability if HOI is from Allstate).
 - Name on NEM, HOI and utility bill need to match exactly.
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- HOA questionnaire (Palmetto only)



MORE
TORNADOS IN
TEXAS THAN ANY
OTHER STATE.

TEXAS WAS A
REPUBLIC. THE
STATE
ACTUALLY HAD
ITS OWN
PRESIDENT.
ONLY STATE
FLAG THAT IS
ALLOWED TO BE
AS HIGH AS THE
AMERICAN
FLAG.

TEXAS'S STATE MOTTO
IS "FRIENDSHIP."

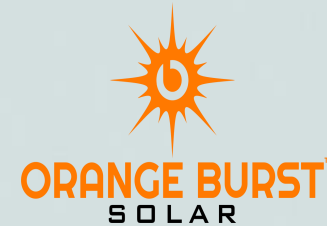
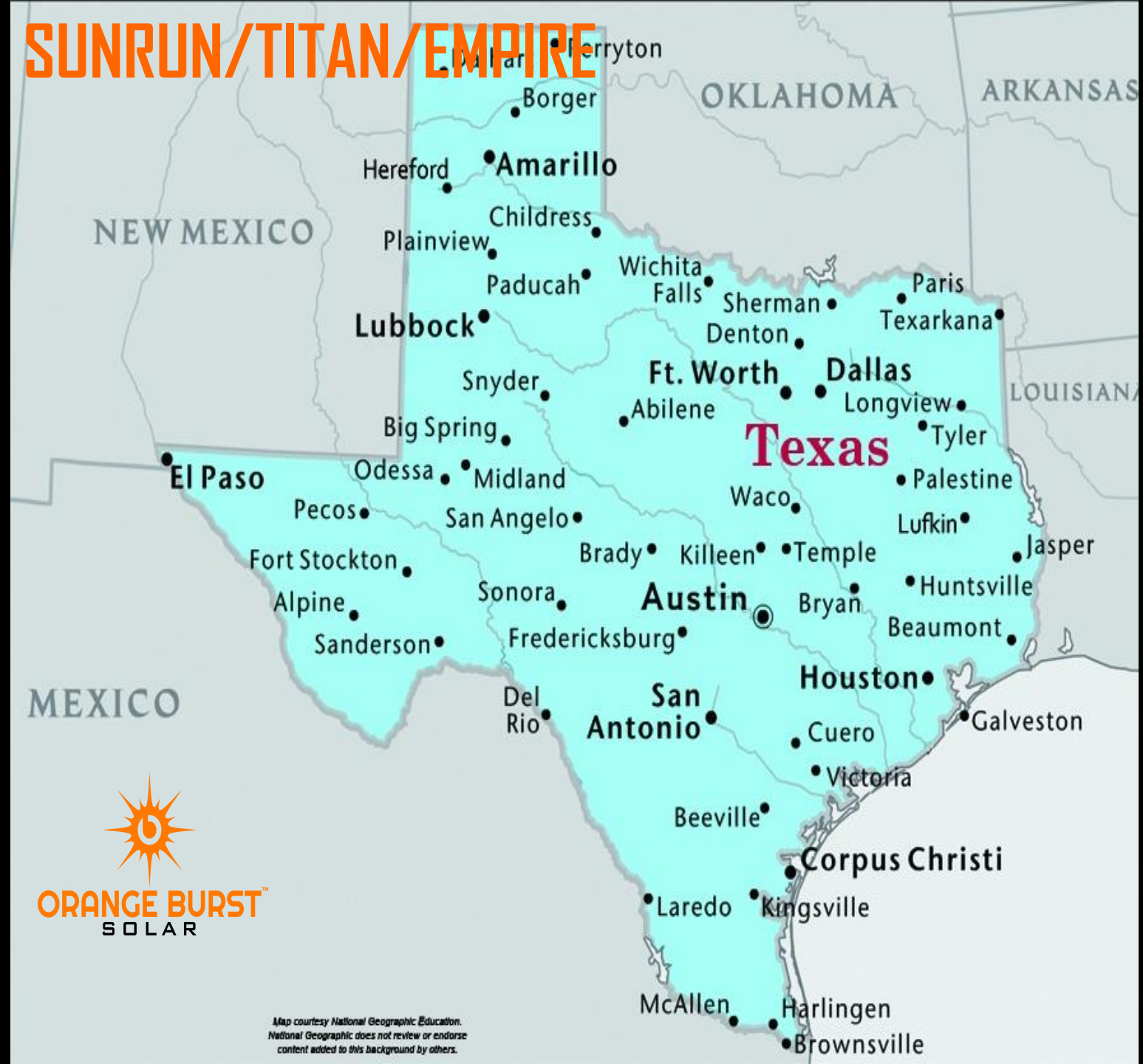
T E X A S

EVERYTHING'S BIGGER
IN TEXAS.

BRACKEN CAVE IN
COMAL COUNTY,
TEXAS, IS THE
SUMMER HOME TO
THE LARGEST COLONY
OF BATS IN THE
WORLD. AN
ESTIMATED 20
MILLION MEXICAN
FREE-TAILED BATS
DWELL THERE FROM
MARCH TO OCTOBER
EVERY YEAR.

HOME OF THE
DALLAS
COWBOYS!

SUNRUN/TITAN/EMPIRE



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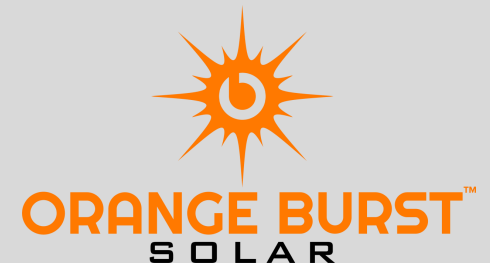
TEXAS

SUNRUN/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Centerpoint

- Full utility bill needed
 - (name and contact information listed somewhere on utility bill)
 - Needs ESID number and proof of usage if not provided on the utility bill
 - No rate schedule needed
 - Needs to have all available usage on the bill
- Sometimes proof of usage is required
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.



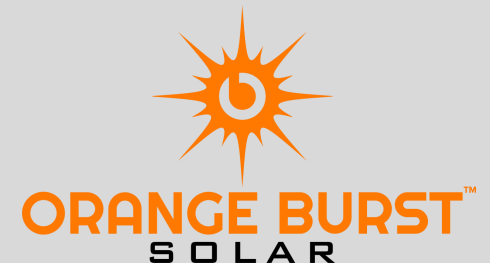
TEXAS

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- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.



FIRST GOVERNOR,
BRIGHAM YOUNG,
DECLARED
FILLMORE THE
CAPITAL CITY IN
1851.

UTAH'S OLDEST
BAR IS
LOCATED IN
HUNTSVILLE.
SHOOTING
STAR SALOON
OPENED IN
1879.

WORLD'S
GREATEST
POWDER.

U

T

A

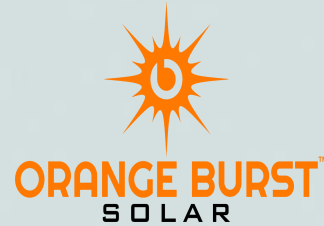
H

THEY HAVE ALL 4
SEASONS.

SPREAD OVER 106
ACRES, PANDO
(AKA THE
TREMBLING GIANT)
IS A MALE QUAKING
ASPEN TREE THAT
COMPRISES *AN
ENTIRE FOREST.*
IT'S BELIEVED THAT
THE TREE IS
80,000 YEARS
OLD.

5 NATIONAL
PARKS — ZION,
ARCHES,
CANYONLANDS,
CAPITOL REEF,
AND BRYCE
CANYON.

BRIGHTPLANET/TITAN/EMPIRE



NEVADA



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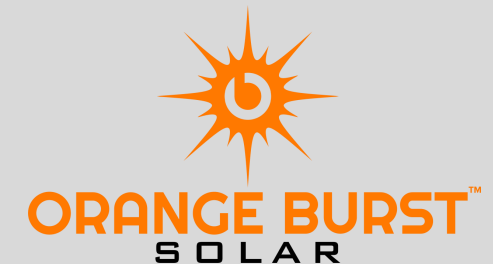
UTAH

BRIGHTPLANT/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Rocky Mountain Power

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.



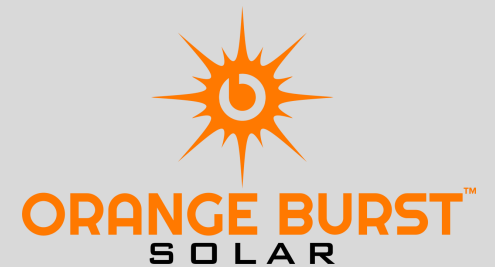
UTAH

BRIGHTPLANT/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Provo Power

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed



UTAH

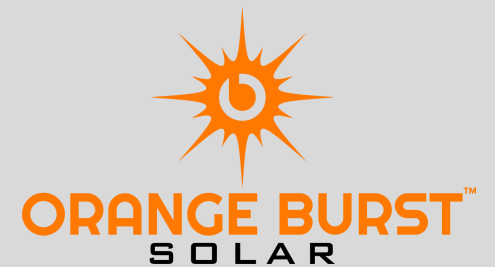
BRIGHTPLANT/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Brigham City

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder

Title proof if needed



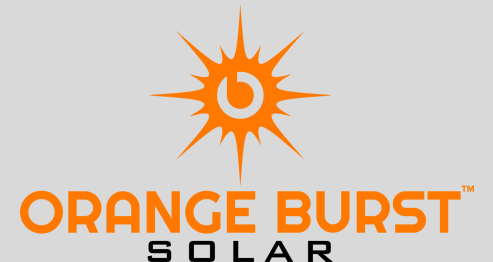
UTAH

BRIGHTPLANT/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Bountiful Power

- Require an MPU on all solar projects
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed



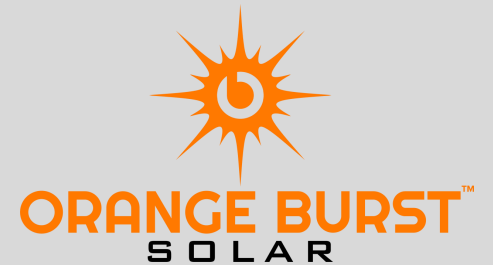
UTAH

BRIGHTPLANT/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Murray Power

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed



UTAH

BRIGHTPLANT/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

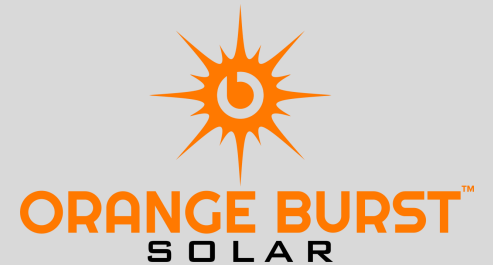
Logan City Light and Power

- Homeowner and contractor sign NEM in person
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)

Title proof if needed

St. George Energy Department

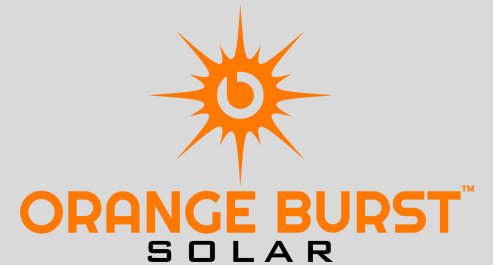
- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed



Below you will find specific requirements for each utility bill company OBS works with within this state.

Moab City Power Works

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed



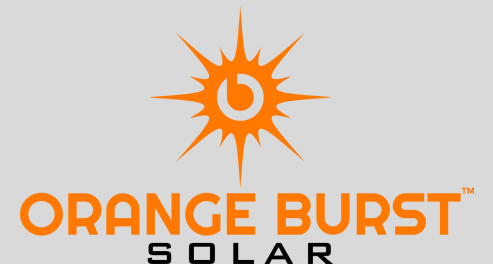
UTAH

BRIGHTPLANT/EMPIRE/TITAN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Heber Light & Power

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed



NAVAL STATION NORFOLK, IN NORFOLK VIRGINIA, IS THE WORLD'S LARGEST NAVAL BASE.

HOME TO THE LARGEST OFFICE BUILDING IN THE WORLD - THE PENTAGON

HANDLES 70% OF THE WORLD'S INTERNET TRAFFIC.

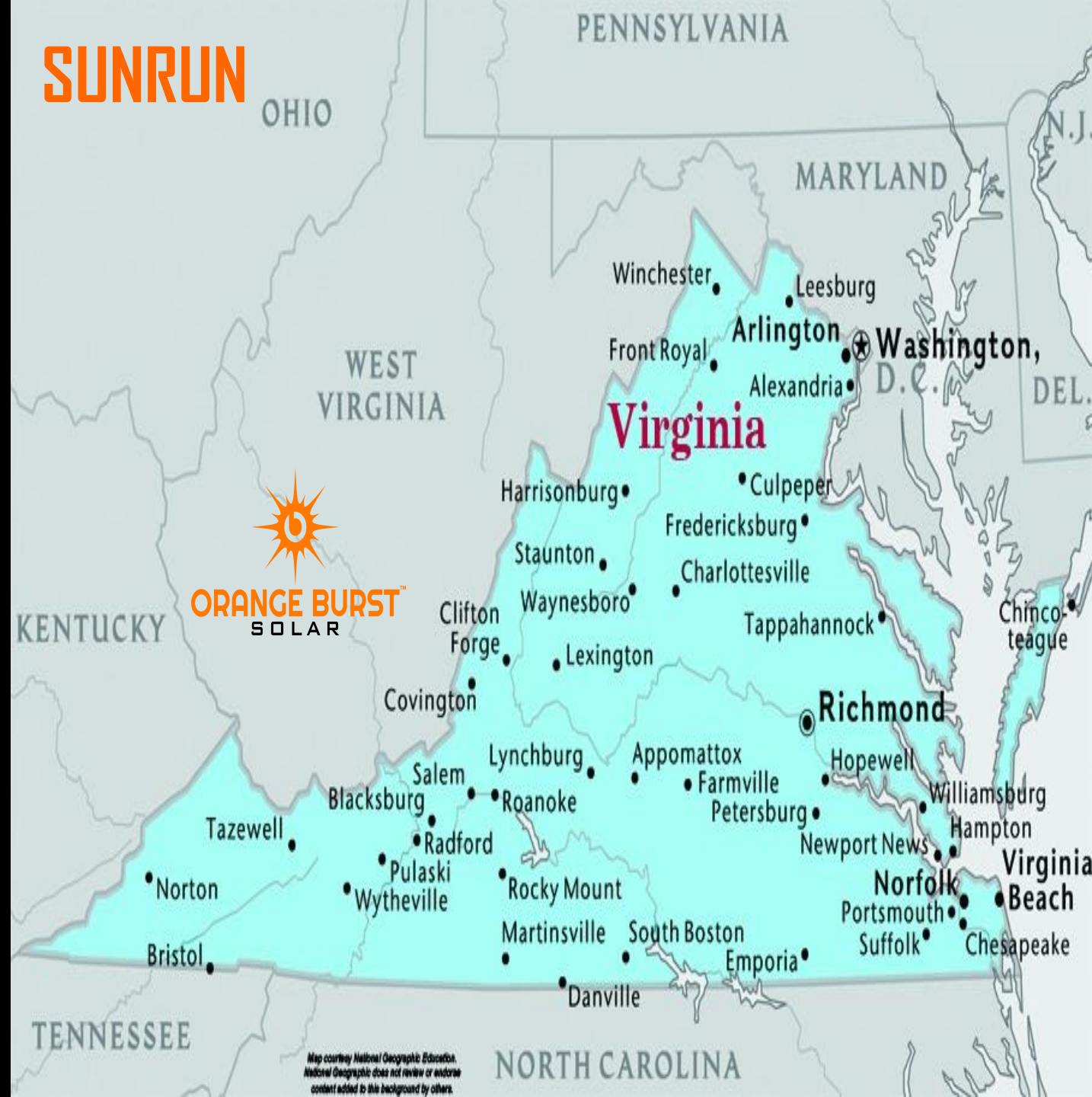
VIRGINIA

THE WREN BUILDING AT W&M IS THE OLDEST COLLEGE BUILDING IN THE U.S.

"VIRGINIA IS FOR LOVERS" IS ONE OF THE MOST WELL-KNOWN TOURISM CAMPAIGNS EVER.

THE CHESAPEAKE BAY IS ONE OF THE WORLD'S RICHEST MARINE-LIFE ESTUARIES. FINFISH, BLUE CRABS, OYSTERS, AND CLAMS CAN BE FOUND HERE.

SUNRUN



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VIRGINIA

SIGORA/TITAN

Currently, there is no information in Guide for this market - contact Sales Support if you are interested in selling here.



ORANGE BURSTTM
S O L A R

BILLBOARDS ARE ILLEGAL. YOU'LL NOTICE ONE HUGE DIFFERENCE FROM THE REST OF THE NATION— THERE ARE NO BILLBOARDS.

VERMONT'S LARGEST EMPLOYER ISN'T BEN AND JERRY'S, IT'S IBM.

MONTPELIER, IS THE LARGEST PRODUCER OF MAPLE SYRUP IN THE U.S.

V E R M O N T


BEN AND JERRY'S FACTORY IS IN WATERBURY, VT.

NO ONE DOES FARMERS' MARKETS BETTER THAN VERMONT.

THE STOWE WINTER CARNIVAL IS TRULY A SPECTACLE. THERE ARE ICE CARVERS, SNOW VOLLEYBALL AND SNOW GOLF (WHICH MIGHT END WITH A LOST BALL).

SUNRUN

NEW YORK


ORANGE BURST™
SOLAR



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MASSACHUSETTS

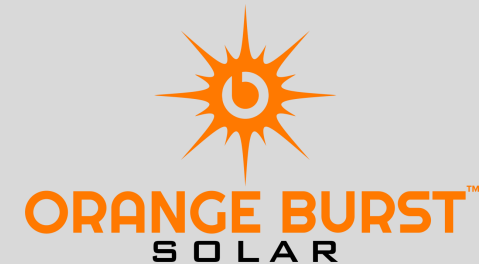
VERMONT

SUNRUN

Below you will find specific requirements for each utility bill company OBS works with within this state.

Green Mountain

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.



WASHINGTON

THE RING OF FIRE REFERS TO 10 VOLCANOES THAT LINE THE STATE.

THE WESTERN HALF OF THE STATE HAS A MODERATE CLIMATE WITH PLENTIFUL RAINFALL, WHILE THE EASTERN HALF HAS A DRIER CLIMATE WITH GREATER TEMPERATURE EXTREMES AND SUNNIER SKIES.

THE LONGEST CONTINUOUS BEACH IN THE UNITED STATES IN LONG BEACH PENINSULA.

THE CASCADE MOUNTAIN RANGE DIVIDES WASHINGTON STATE IN HALF.

DURING WORLD WAR II, THERE WAS A SECRET BOMBER-MAKING FACTORY, BOEING CAMOUFLAGED IT BY ENTIRELY COVERING IT WITH A FAKE NEIGHBORHOOD CREATED BY A HOLLYWOOD SET DESIGNER.

ELEMENTAL



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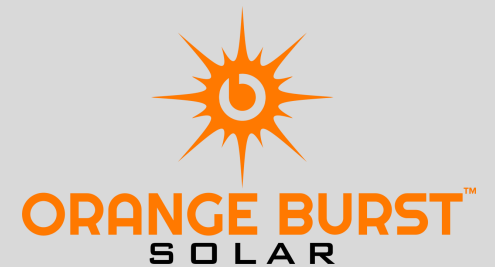
WASHINGTON

ELEMENTAL

Below you will find specific requirements for each utility bill company OBS works with within this state.

Pacific Power

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed



WISCONSIN

SEYMOUR, WI IS PROUD OF ITS HERITAGE AS THE LOCATION OF THE FIRST DOCUMENTED HAMBURGER.

THE CITY OF MONROE IS THE SWISS CHEESE CAPITAL OF THE WORLD.

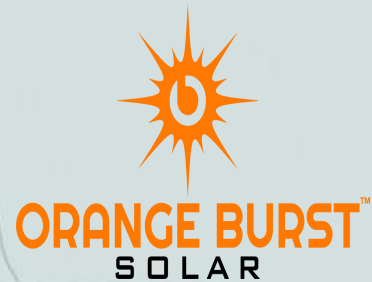
KNOWN AS "AMERICA'S DAIRYLAND."

WISCONSIN DELLS HAS MANY INDOOR AND OUTDOOR WATERPARKS, INCLUDING THE NATIONS LARGEST WATER PARK, NOAH'S ARK.

IF YOU'RE NOT AT A FISH FRY ON A FRIDAY NIGHT SOMEWHERE IN WISCONSIN, THERE MIGHT BE SOMETHING MAY BE WRONG!

GREEN BAY PACKERS ARE THE GREATEST FOOTBALL TEAM EVER PUT ON THIS EARTH! CHEESEHEADS FOR LIFE!

SUNRUN



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WISCONSIN

SUNRUN

Open Markets

Below you will find specific requirements for each utility bill company OBS works with within this state.

WE Energies

- Full utility bill (no older than 6 months old, bill needs to have customer name, service address, account #, meter #, rate schedule, and usage.)
- Contract (Signed by both homeowner/ person on title who passed credit and sales rep)
- Proposal
- Site Audit
 - 6 pictures in lieu of site audit (exclusively for Titan)
- NEM signed by the utility bill holder
- Title proof if needed.
- HOI Declaration page needed
 - Needs to contain name and address insured, policy period (must be current and cannot be expiring within 30 days) and a minimum of \$100,000 liability per or each occurrence (can also be personal liability or family liability if HOI is from Allstate).
- Purchase only Market

